

Message Text

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INFO OCT-01 NEA-09 ISO-00 EB-07 /017 R

66617

DRAFTED BY: COM/SAD/RVIGNEAULT,EMB

APPROVED BY: EB/OCA/REP:LAKLIEFORTH

COM/SAD/JEMURRIN

COM/SSD/CECHAPMAN

COM/SSD/TTHOMAS

COM/D/JADAMS

COM/CAGNE/PHALE

COM/EM/GCLAUSEN

NEA/RA/HMONTGOMERY (INFO)

----- 078400

P 101921Z APR 75

FM SECSTATE WASHDC

TO AMEMBASSY CAIRO PRIORITY

AMEMBASSY DAMASCUS PRIORITY

INFO AMEMBASSY BEIRUT PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, EG, SY, LE

SUBJECT: COMMERCIAL PRESENCE FAIRS CAIRO, DAMASCUS

FY 76

FOR BEIRUT RTDO

FOR CAIRO HAMMOND

REF: A) CAIRO 3459 (NOTAL); B) DAMASCUS 1249;

C) VIGNEAULT/THOMAS/HAMMOND TEL/CON APRIL 3 (NOTAL)

1. FOR CAIRO: COMMERCE IN AGREEMENT THAT DUSEX HAMMOND
SHOULD TAKE THE FOLLOWING STEPS WITH REFERENCE TO THE
EXHIBIT SYSTEM NOW IN CAIRO.

A. STORE A-2 SYSTEM WITH SALVAGABLE MATERIAL FROM
GLAHE IN CAIRO ON A MONTHLY BASIS FOR FY 76 CAIRO INTER-
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NATIONAL FAIR. COMMERCE CABLING AUTHORIZATION OF

DOLLARS 3880 FOR PURCHASE OF GLAHE MATERIALS. REQUEST
DUSEX CABLE MONTHLY STORAGE AND RATE AND IN/OUT HANDLING
FEE IN ORDER THAT CAGNE CAN CABLE POST AUTHORIZATION OF
FUNDS TO STORE MATERIALS.

2. CHAIRS OWNED BY COMMERCE ARE TO BE SHIPPED TO DAMASCUS
HAMMOND TO PRE PAY SHIPMENT TO DAMASCUS (IF POSSIBLE) WITH
EXISTING FUNDS, OTHERWISE SHIP FREIGHT COLLECT.

3. HAMMOND TO CABLE DAMASCUS WEIGHT AND DIMENSIONS EACH
CRATE OF CHAIRS AND TO HANDCARRY TO WASHINGTON INVENTORY
OF METERIALS STORED IN CAIRO.

FOR DAMASCUS--REFTEL 1249: COMMERCE APPRECIATIVE OF POSTS
EXCELLENT CABLE WITH FORWARD PLANS FOR DAMASCUS CPF. IF
HAMMOND DOES MAKE IT TO DAMASCUS AS DISCUSSED VIA TEL/CON
WITH ROD WRIGHT, SUGGEST POST BRING HIM UP TO DATE WITH
ALL FACETS CONCERNING CONSTRUCTION OF BUILDING, HOWEVER
DO NOT SEE ANY PROBLEMS MENTION IN PROPOSALS OF REFTEL AT
THIS TIME. FYI, COMMERCE NEGOTIATING WITH CONTRACTORS
FOR NEW EXHIBIT SYSTEM FOR DAMASCUS. AUTHORIZATION OF
ADVANCE FUNDING TO POST FOR SITE RENTAL AND SHIPMENT
OF CHAIRS (IF NECESSARY) WILL FOLLOW.

FOR CAIRO: CAGNE WILL SEND DOLLARS 900 TO COVER FIRST
FEW MONTHS STORAGE COSTS OF A-2 SYSTEM. ADDITIONAL
FUNDS WILL FOLLOW WHEN EXACT MONTHLY STORAGE COSTS
AVAILABLE.

4. COMMERCE HAS NOT RECEIVED CLOSING DAY CABLE FROM
DUSEX ON FAIR. IN ADDITION TO THE CABLE REPORT POST IS
REQUESTED TO PROVIDE, WHEN FEASIBLE, WRAP-UP AIRGRAM
ON POST EVALUATION OF FAIR AND U.S. PARTICIPATION.

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